Stock code ：3050

U-Tech Media

2023 Earning Conference

2023/12/5

Pre-recorded Discs

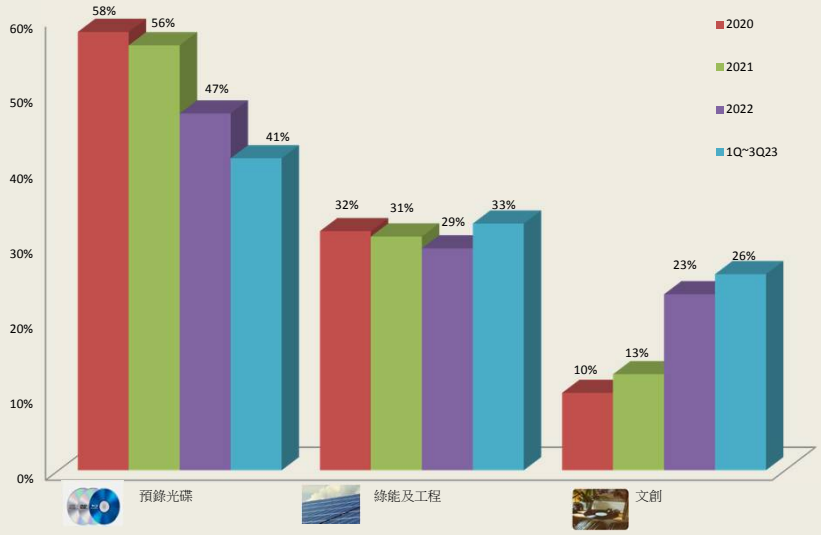
Green Energy

Cultural and Creative

&

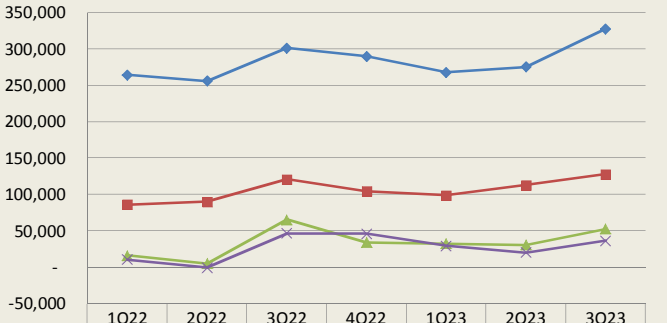
Catering Industry

Proportion of Revenue



Revenue & Profit

Unit：Thousand



	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
Operating revenue	264,657	256,411	301,685	290,067	267,966	275,385	328,162
Gross profit (loss) from operations	86,390	90,140	120,992	104,867	98,915	113,269	128,206
Income Before Income Tax	16,219	5,221	65,529	34,353	32,697	30,931	52,756
Net income attributable to to sckholders of the parent	10,554	(255)	46,703	46,029	29,467	20,179	36,531

Future Business Plan

Disc Replication

Competition slow down

- Opponent out of market due to Covid 19
- Product order structure change
- 增加產品毛利率

Product breadth and depth Expansion

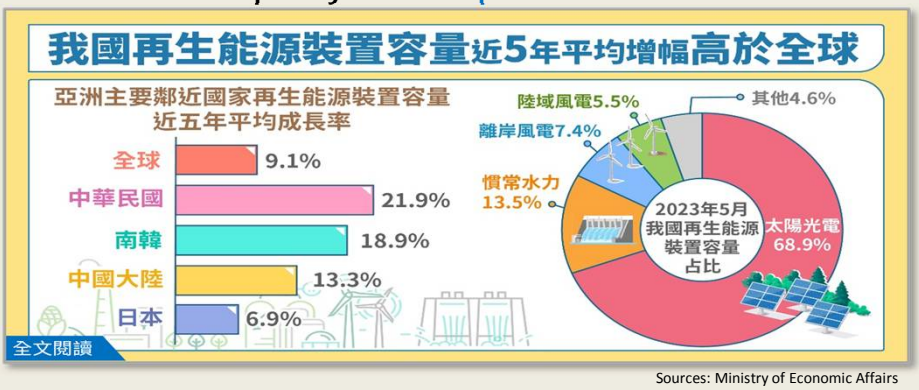
- USB / Vinyl record/ Package design
- Game product packaging and distribution service / RMA

Green Energy

Solar System	EPC of Solar system	Maintenance
• Continually to build new power stations • Purchasing or merge the exist stations	• EPC(Engineering . Purchase & Construction) • Cross-industry cooperation	• Optimization internal operations & maintenance system • Integrate the group's maintenance material and tools and reduce maintenance cost

The proportion of renewable energy in Taiwan

As of June, 2023, the renewable energy installed capacity in our country:
The installed capacity of renewable energy:15,980 MW。
The installed capacity of solar power:11 GW。
The installed capacity of wind power:2.155 GW，



Sources: Ministry of Economic Affairs

Solar power market information

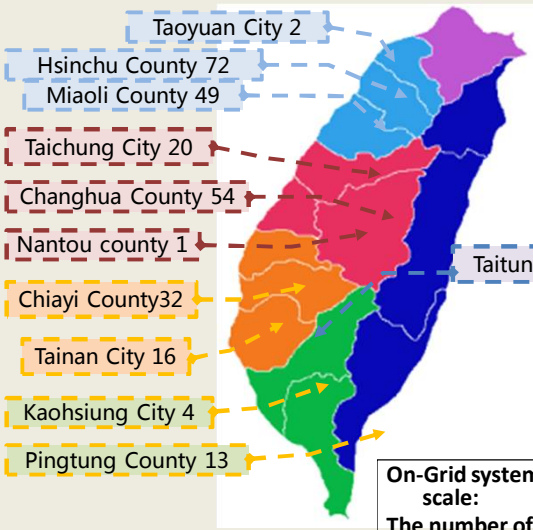
Installed renewable energy past years and Target (Unit: MW · %)

Sources：Directorate-General of Budget, Accounting and Statistics, Executive Yuan

Year	Performance							Target	
	2017	2018	2019	2020	2021	2022	As of 2023/7	2020	2025
Renewable energy installed capacity (MW)	5,259	6,255	7,798	9,566	11,610	14,133	16,304	10,875	27,423
Annual Growth Rate %	11.3%	18.9%	24.7%	22.7%	21.4%	21.7%	15.4%	Achieved 88%	Achieved 59.5%
Solar power installed capacity (MW)	1,768	2,738	4,150	5,817	7,700	9,724	11,226	6,500	20,000
Proportion %	33.6%	43.8%	53.2%	60.8%	66.3%	68.8%	68.9%	Achieved 89.5%	Achieved 56.1%
Annual Growth Rate %	42.0%	54.9%	51.5%	40.2%	32.4%	26.3%	15.4%		

- Among every renewable energy, solar power is spurred by government's promotion, the total installed capacity of solar power ranks first; but there is still a room for improvement to reach 20 GW before 2050, the target set by the government.

FSEC Power plant layout



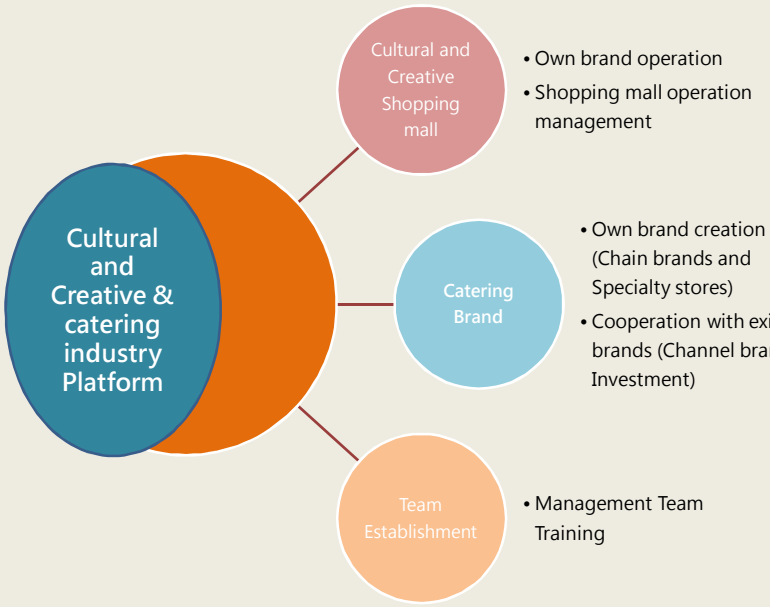
On-Grid system has reached Economies of scale:

The number of power plants: 298

Installed capacity: 41.5 MW

Cultural and Creative & catering industry

Dollors Strategies



Future new business group

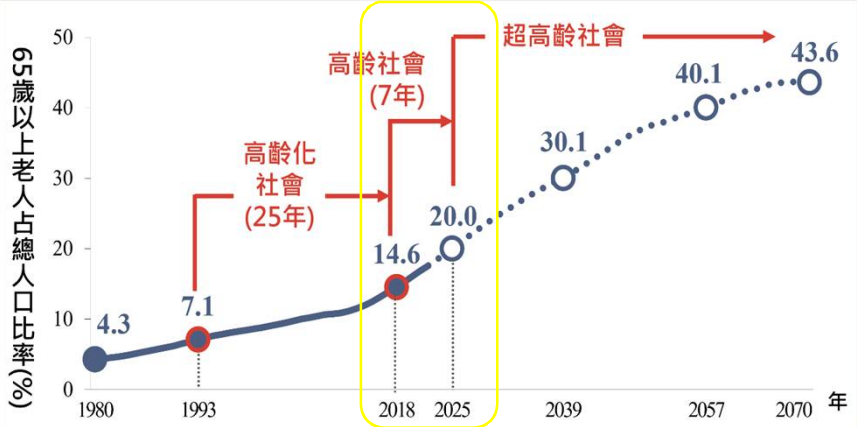
Pre-recorded Discs

Green Energy

Cultural and Creative & Catering Industry

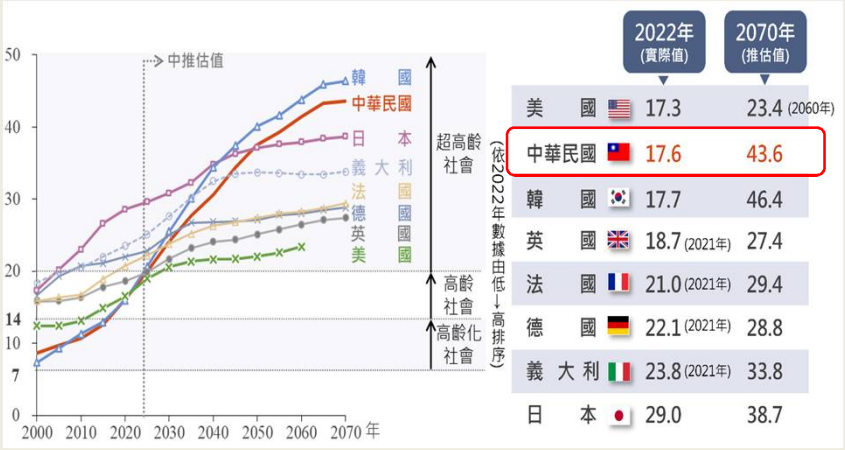
Elderly care

Taiwan population estimate



In year 1993, there was 7.1% of population became aged society. And 14.6% in 2018. It is estimated the elderly population will more than 20% in 2025 and leading to Super-aged society. It will continue to increase, and is expected to exceed 30% in 2039 and reach to 43.6% in 2070.

Data source from : National Development Council



The proportion of the elderly population in Taiwan is still at a relatively low level, but it is rising rapidly. From year 2050, the proportion will be higher than the major countries in the chart, only slightly lower than South Korea, and will begin to account for more than 40% in 2057.

Data source from : National Development Council

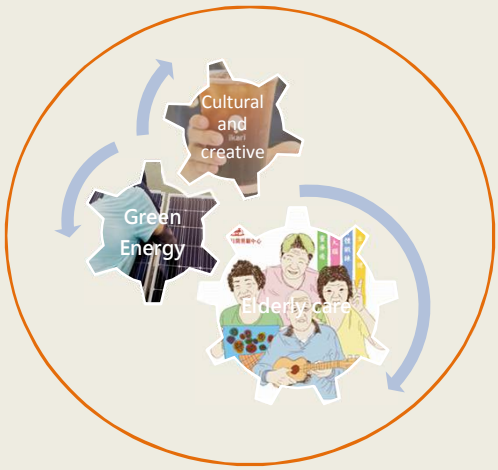
Future trends of Elderly people - Toward Super-aged society

Through exchange the knowledge between Japan and Taiwan to educate and retain the talent.
To accelerate the learning process of Elderly care in Taiwan.

Deepening of cross industry integration.

Increasing Earing performance of corporation.

Manufacturing



Community Economy

- Utech has transformed from dsic manufacturing to cultural and creative service industries gradually.
- Through High-quality management to create higher service value.

END