Stock code： 3050

U-Tech Media

2020 Earning Conference

2020/12/18

U-TECH

Agenda

- Company Profile
- Strength and Competitive
- Financial summary
- Strategy & future operations

Company Profile

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Division of Pre-Recorded Discs

- Establish : August 1994
- Capital :1.46 billion NTD
- Main Products: Pre-recorded CD / DVD / Blue-Ray Disc (BD)
- Company Location:
  - Taiwan: Tao-Yuan Hua-ya Science and Technology Park
  - South Korea : CheongJu

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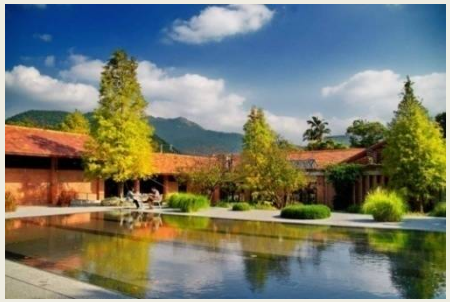
Division of Cultural and Creative

- Dollars Cultural & Creative Co., Ltd. --- Yangmingshan America Club Park
- Area: 11900 m^2
- Building
  - Brick Yard 33 1/3 3000 m^2
  - Old Town : 6 Traditional US southern style houses
  - Parking : 3 locations, 160 parking spaces
- Business content : Historical & Cultural trip, landscape, Commercial activities, Exhibition and Gourmet



Division of the green energy

Integration of FSEC and RITFAST (subsidiary of Ritek)

- Major company working on Roof solar power station in Government & School owned houses in Taiwan
- Maintain the IT system of power transmission steadily by integrating the group's resources
- Solar power capacity is 46.55MW. Added the ongoing projects, the total reaches to 54.59MW

Strength and competitive

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Pre-recorded Discs

- No.1 pre-recording disc manufacturer in Taiwan
- First certificated of anti-piracy disc factory in Asia
- Approved disc manufacturer of Hollywood Studios in Asia Pacific.
- ICTI Certificated to be worked at Toy industry
- The sole Blu-ray Disc replicators in Asia (except Japan)

Main Customers

Holly studios, Major international records brands, Major domestic independent records brands,Game software, Educational & Learning Publishers ……..

Cultural and Creative Division

- Yangmingshan American Army Military Housing is the most completely preserved American building in Taiwan
- The unique building and landscape has become the first choice of one-day trip for escaping from urban life.
- Shooting location for outdoor variety show and drama
- Sufficient outdoor spaces for holding events and activities in this post-corona era.

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Brick yard 33 1/3 and Old Town

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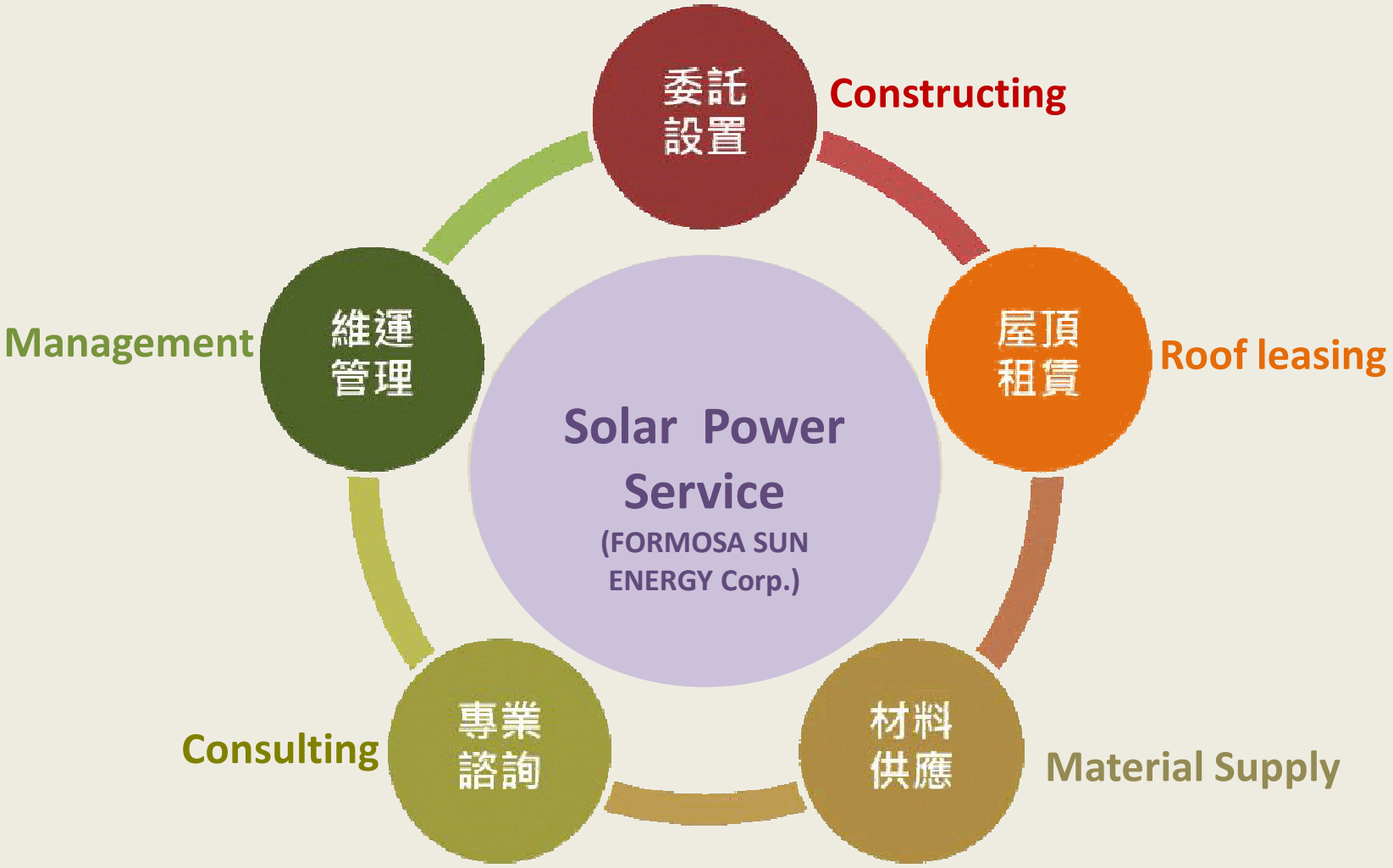
Industry of the green energy



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Solar power Projects at government building

CASES IN TAIWAN

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Awards

Excellent Demonstration Point Award from Miaoli County Government

Top Solar Award from Taiwan Bureau of Energy, Ministry of Economic Affairs

Financial Summary

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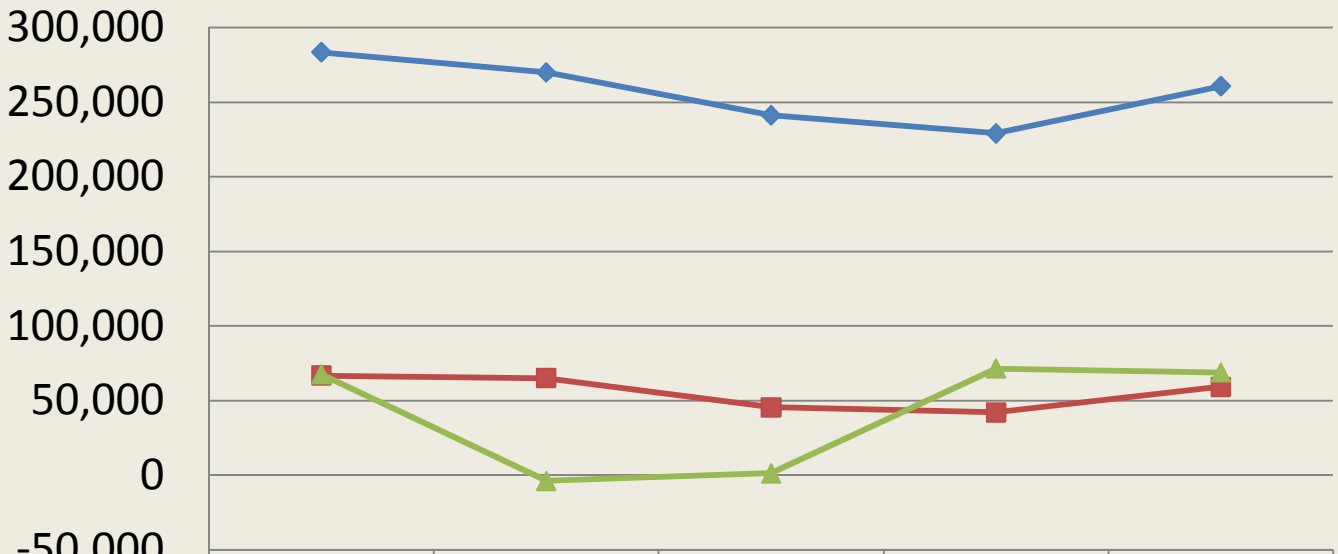
Revenue & Profit

(Thousand)



	108 Q3	108 Q4	109 Q1	109 Q2	109 Q3
Net Revenue	283,463	269,956	241,397	229,332	260,815
Operating Income	66,769	65,200	45,258	41,991	59,227
Income Before Income Tax	67,708	-3,977	990	71,487	69,048

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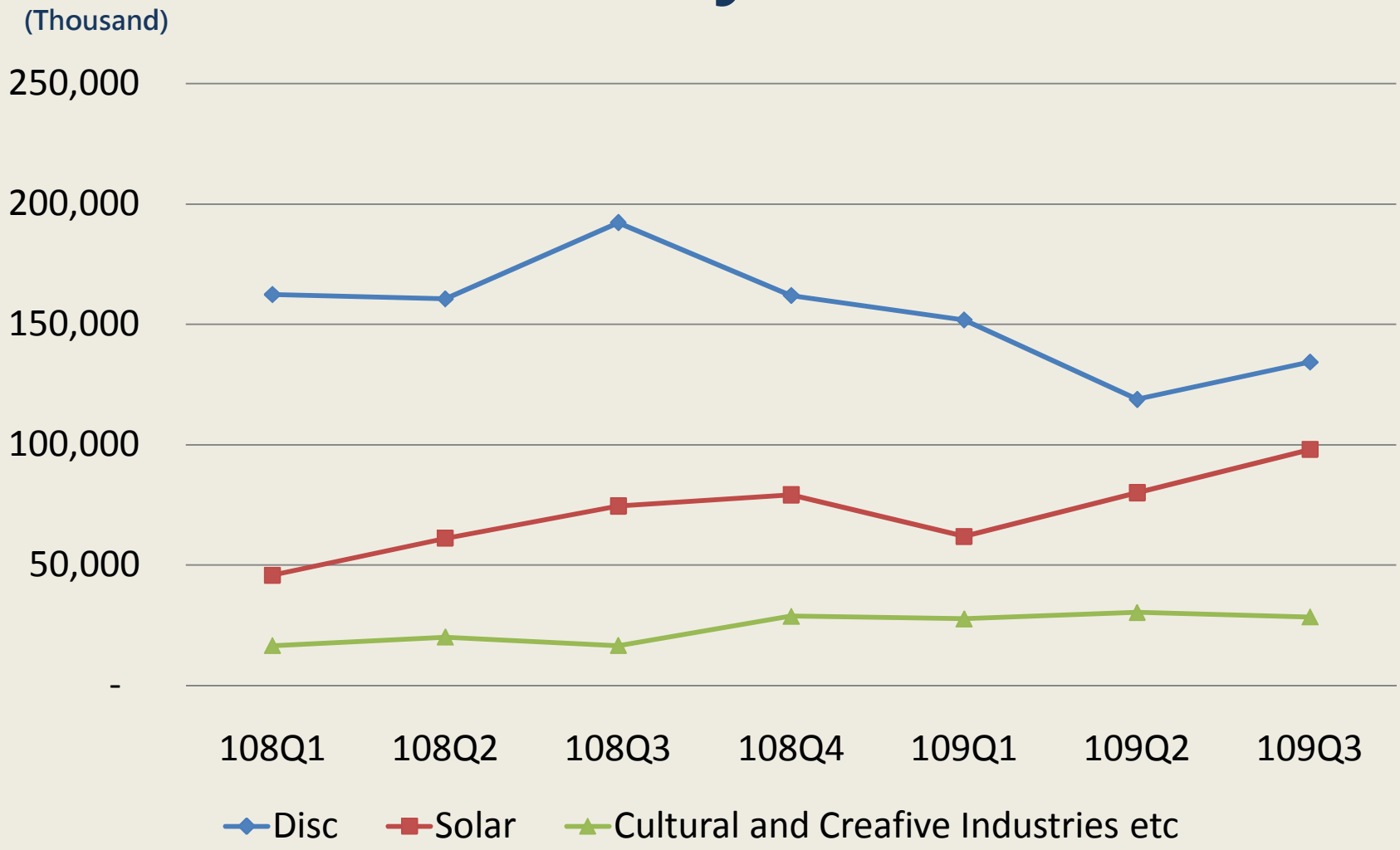
Revenue by Division



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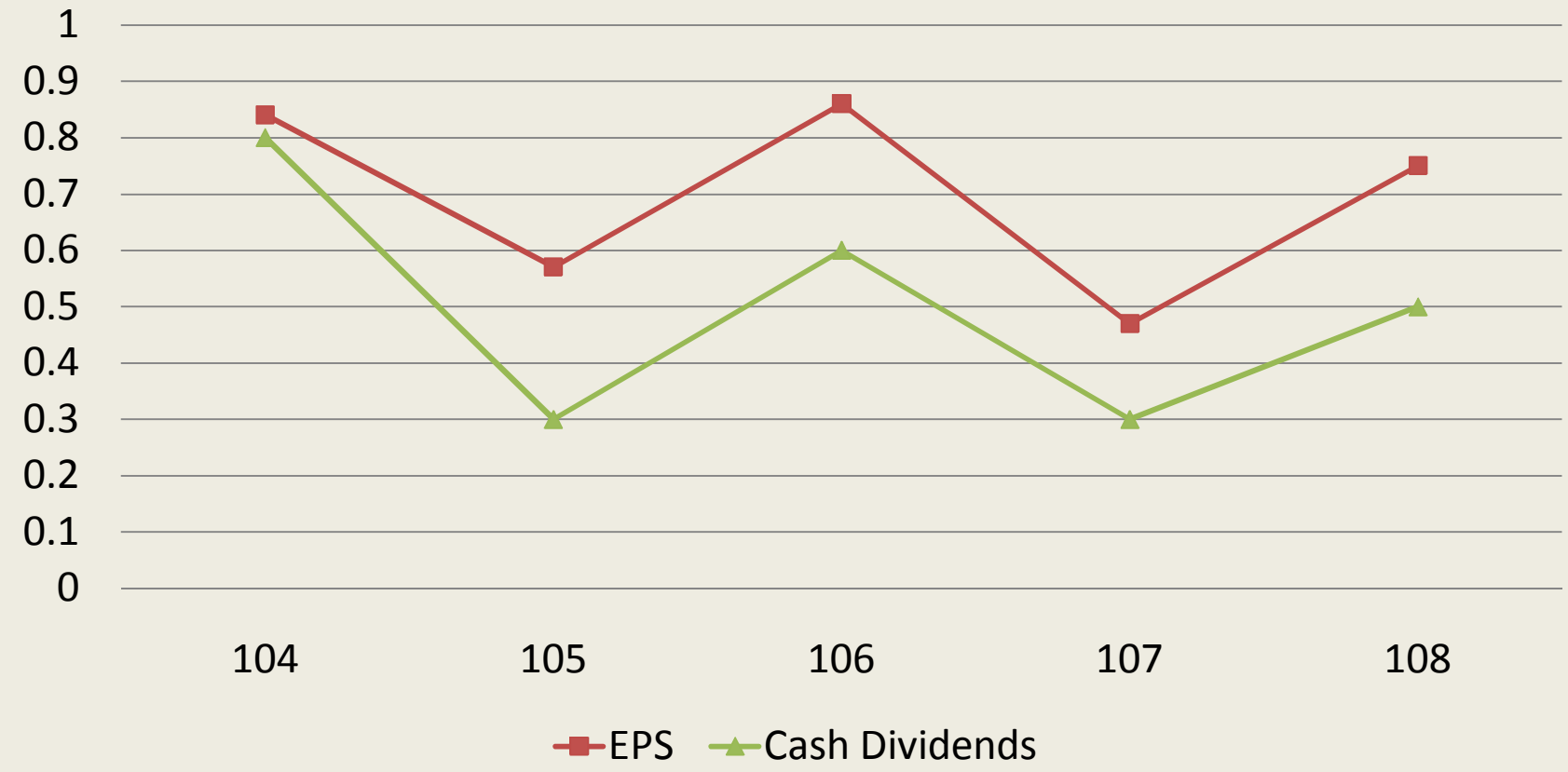
Profitability

109 Year	Q1	Q1~Q2	Q1~Q3
Gross profit margin	36.92	38.15	40.23
Operation income margin	18.75	18.53	20.02
Income before Income tax margin	0.41	15.4	19.35
Earnings per share	-0.04	0.37	0.72

Dividend Policy

unit ： yuan



High Dividend

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Strategy & Future Operations

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Disc Industry

- Maintain the current market and develop related products, increasing the product value and profit
- Strive for Blu-ray disc orders (high gross profit、low competitive)

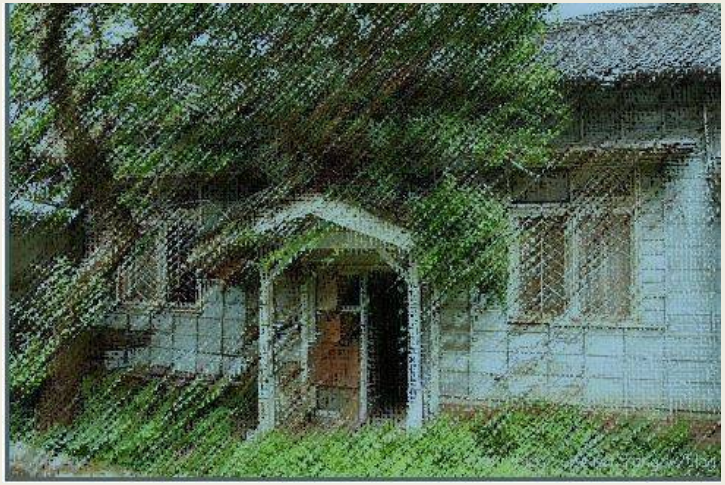
Cultural and Creative Industry

- keep on developing cultural and creative park
- Getting more commercial activities at Brick Yard 33 1/3 and Old Town.
- Planning Taipei historic buildings renovation

Green energy industry

- Expand power stations for private enterprise building
- Strive for development of power stations in fishes pool and public idle pool.

Developing Japanese style cultural park in Taipei City



本頁照片皆為示意圖

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項目	再生能源裝置容量 (MW)			再生能源發電量 (億度)		
	2017年	2020年(F)	2025年(F)	2017年	2020年(F)	2025年(F)
太陽光電	**1,768**	**6,500**	**20,000**	**17**	**81**	**256**
陸域風力	684	814				
離岸風力	8	520				
地熱能	-	150	200	-	10	13
生質能	727	768	813	35	56	59
水力	2,089	2,100	2,150	54	64	66
燃料電池	-	22.5	60	-	2	5
總計	5,276	10,875	29,923	124	252	626

Solar Energy remains as the top in Taiwan Green Energy Industry. In 2025, it is estimated to reach 20,000MV and 256 billion kWh, triple than 2020.

Source: 經濟部能源局

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Medium-Long Term Goals:
1. The Nation Green Roof project
2. Industrial Park Expansion project
3. Ground Type development project

Source: 經濟部能源局

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Expand Categories Of Green Energy

- Expand power stations from government building to private enterprise building
- Involve to middle & large size power station and develop the fishes pool floating type power station
- Consider to entrance to wind energy power station in land.

End